



Mission: We are a vibrant spiritual community awakening each life to the Christ within.

Vision: Centered in Divine Love, we honor and celebrate a world awakened to peace, abundance, and respect for all creation.

Meeting Agenda

- **12:30** (10 min) **Welcome and Pray In**
- **12:40** (10 min) **Celebration & Gratitude**
- **12:50** (10 min) **Minister's Report**
- **1:00** (15 min) **Board Elections**
- **1:15** (15 min) **Proposed Bylaw Amendment**
- **1:30** (10 min) **Initiatives in Action and Vision**
- **1:40** (20 min) **Financial Report**
- **2:00** (10 min) **Open Dialogue**
- **2:10** (5 min) **Vision Forward 2019**
- **2:15** (5 min) **Pray Out and Adjourn**

Celebration and gratitude

What do *you* celebrate about
what we have co-created this
year?

Time for thanks, gratitude and
acknowledgement

Board of Trustee Elections

- Election Process per Bylaws
- Nominating team has brought forward two candidates
 - John Dickman
 - John Kell
- Nomination from floor
- Presentations
- Vote
- Thank you to 2018 Nominating Team
 - Dave Wiley, Cathy Kurvers, Teresa Accomando, Russell Heiland
- Identify 2019 Nominating Leads

Proposed Bylaw Amendment

- Purpose, Intent and Background
- Overview of key purposes, principles and control aspects
- Q & A
- Ballot Vote

Community Intent Expressed Q1-2 2018

EDUCATION: Lead with **Education** to Accelerate New Thought

PRACTICE: Deepen Spiritual Practice **and** Demonstration

SERVICE WITHIN: Cultivate Vibrant Unity of Fairfax Community

SERVICE OUTREACH: Expand and Serve through Outreach
(community at large)

LEGACY: Sustain and advance Unity of Fairfax capability and
contribution for present and future generations

Initiatives in Action and Vision

Action in Q4 2018	Vision for 2019
<p>EDUCATION:</p> <ul style="list-style-type: none"> • Contract: MPC rental 2020 • YOU to Rally; Sunday School: Prayer & Meditation • Strengthening administrative processes • Two LUTs in final process • Ongoing Prosperity Education 	<p>EDUCATION:</p> <ul style="list-style-type: none"> • Plan for change in tenant configuration / classroom availability • Comprehensive education strategy- all audiences (Youth, “Unitics”, Lay Leaders,, Staff, Board, Newcomers, Those who are on their way here) • Leadership Recruiting Development Team • Offer Unity curriculum, New Member and Prosperity Programs
<p>PRACTICE:</p> <ul style="list-style-type: none"> • Sacred celebration of advent season • Singing for our Joy and Health • Mindful 365 Meditation Sitting Group • New Year’s Day Labyrinth Walk • Burning Bowl 	<p>PRACTICE:</p> <ul style="list-style-type: none"> • Continue existing programs such as 365 Mindful, Spirit Mind, Onsite events and retreats • Offsite Retreats • Embed beautiful Labyrinth in spiritual practice activities

Initiatives in Action and Vision

Action in Q4 2018	Vision for 2019
<p>SERVICE WITHIN:</p> <ul style="list-style-type: none"> • Blue Bird Project • Compassionate Care Ministries • Thanksgiving Day Gratitude Service/ Potluck • Gingerbread House Decorating • Blue Christmas Service 	<p>SERVICE WITHIN:</p> <ul style="list-style-type: none"> • Continue existing programs Helping Hands, Benevolence Fund, Thought for the Day, Loving Hearts, Prayer Chaplains • Pastoral Counseling Appointments
<p>SERVICE OUTREACH:</p> <ul style="list-style-type: none"> • Britepaths Thanksgiving- 15 local families • Angel Tree • Hypothermia Project 	<p>SERVICE OUTREACH:</p> <ul style="list-style-type: none"> • Continue ongoing service projects • Spiritually based Social Justice education and engagement • Enhanced marketing of Labyrinth Plaza for larger community
<p>LEGACY: Foundation and Future</p> <ul style="list-style-type: none"> • Beautification of 5 Sacred Acres • Improved financial controls and processes • Asphalt: Cracksealing to extend effectiveness • Fundraise: 2019 Hard Surface Repairs 	<p>LEGACY: Foundation and Future</p> <ul style="list-style-type: none"> • U-VOLve- an entheos approach for engaged volunteerism • Enhanced Staffing & IT Capability • Execute Hard Surface Repairs • Fundraise and execute Signage • Unisync integration and alignment

UniSync – An Organizing Principle

Our awesome team:

- Russ Heiland – Holder of the Vision/Staff liaison
- Teresa Accomando - BOT liaison/process design
- Bowman Kell - Spiritual Practice/process design
- Kathy Dickman – Education
- Rebecca Whitecotton – Service/marketing and staff liaison
- Tony Rogers – Keeper of the Calendar/technical support

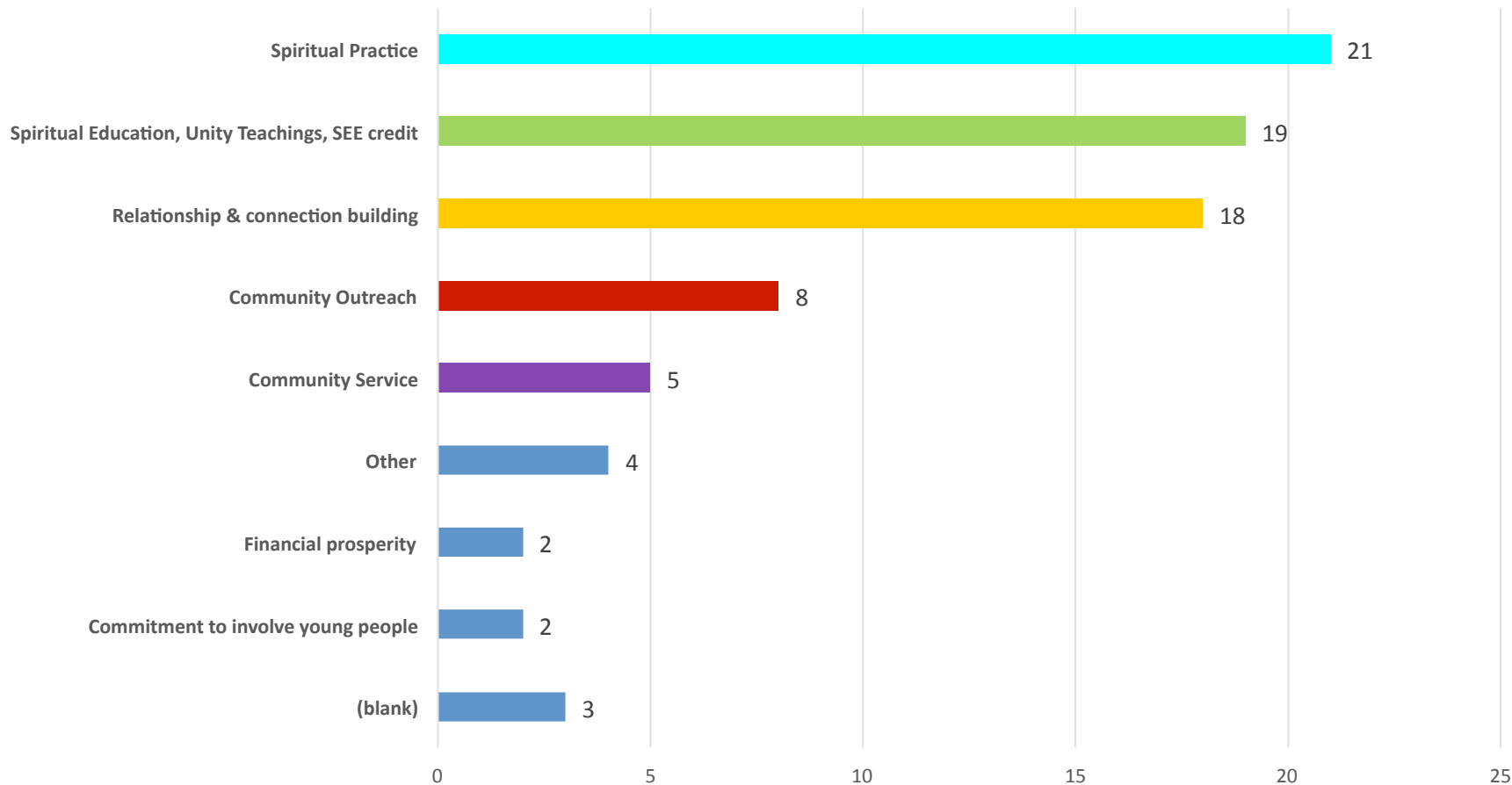
UniSync – we are more than “the form”

Current *Book an Event* categories:

- Spiritual Education, Unity teachings, SEE Credit
- Spiritual Practice
- Community Service
- Relationship & connection building
- Community Outreach
- Commitment to involve young people
- Financial prosperity
- Other

UniSync – our first year

UniSync by Mission/Goals category





Financial Update Preview 2019 Plan

2018 Financial Highlights

ACHIEVEMENTS

- Extended Pinnacle lease by 2 years to 7/2020
- Signed 10 year lease for MPC starting 8/2020 (very favorable terms)
- Funded \$35k to capital reserve from mortgage payment savings
- Successful unexpected income program
- Enhanced controls and automated manual processes
- Creation of Sacred Grounds Fund/Completion of Green Fund

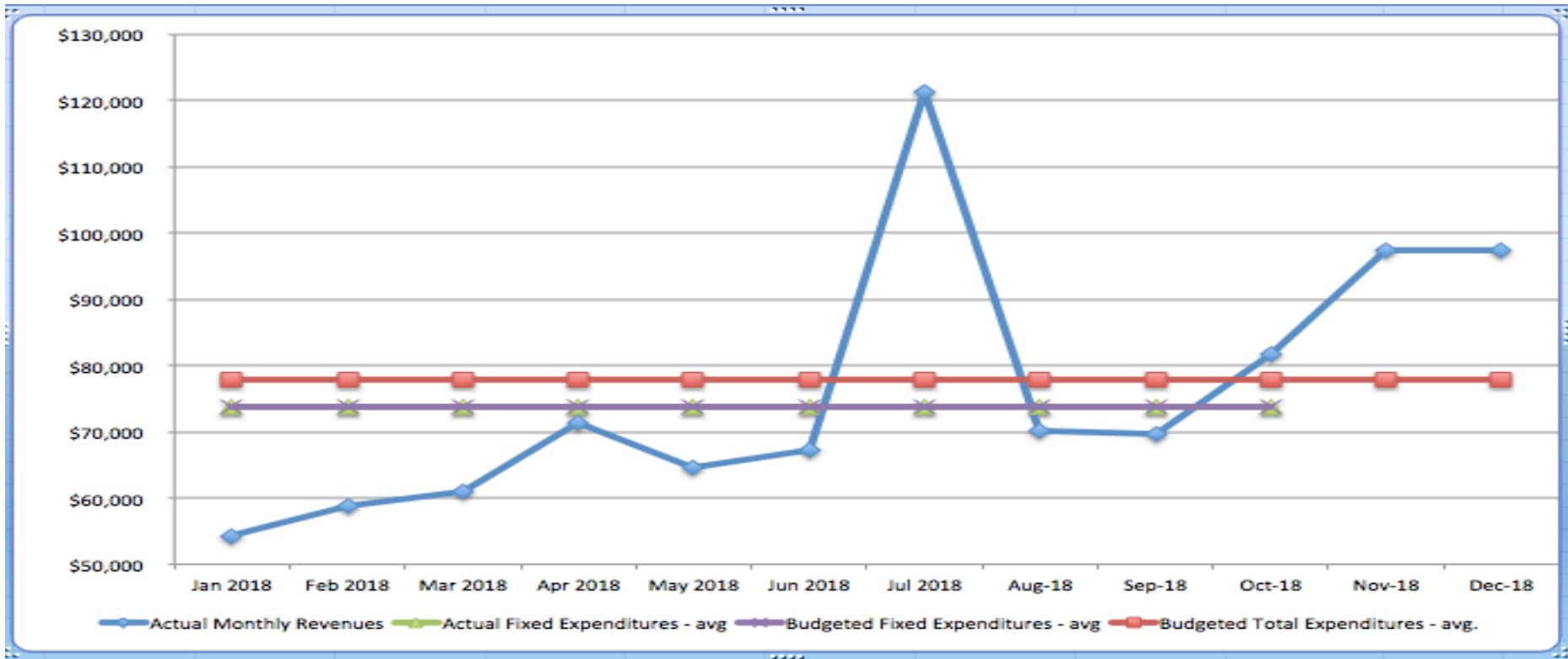
IN PROCESS

- Prep for 2018 audit - takes place Q1/Q2 2019
- More enhancements of internal controls and automation

CHALLENGES

- Love offerings and other 'revenues' through October were not consistent enough to cover expenses each month

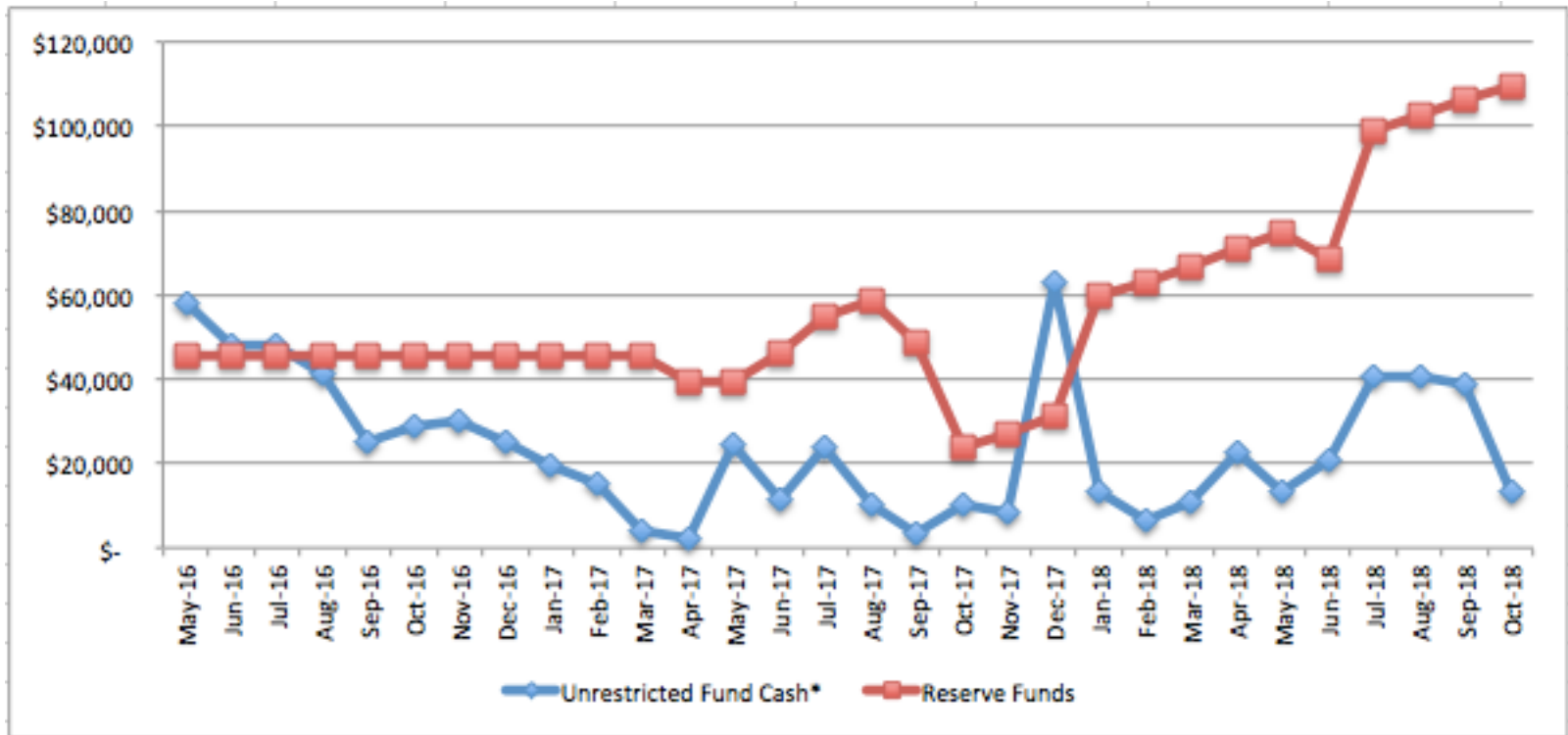
UNRESTRICTED Revenues vs. Expenditures



Expenditures = cash spent so loan principal but no depreciation

Unrestricted Cash & Reserves Trends

(this is what we use to run the church)



Restricted Fund Overview

October 31, 2018 YTD

	OPEN	OPEN	OPEN		CLOSED	CLOSED		OPEN
	Benevolence Fund	Capital Improvement Fund	Sacred Grounds		MPC Green Roof Fund	Labyrinth Fund		MP Endowment Fund
Total Revenue	15,654	17,104	7,013		206	47,388		5,168
Total Expenditures	3,661	12,939	-		4,172	86,499		-
Net Revenue	\$11,993	\$ 4,165	\$ 7,013		-\$3,966	-\$ 39,111		\$ 5,168
Cash Balance	\$ 15,812	\$ 15,484	\$ 7,263		\$ -	\$ 2,834		\$ 92,743

- *B Fund - \$11k+ of the revenues is a true up of missed amounts from prior years due to process breakdown*
- *Green Fund remaining balance transferred to Sacred Grounds Fund per donor instructions*

Approach to Capital Budget

- **Provide for the *LEGACY* of the congregation;**
 - Carefully execute due diligence
 - Go forward only when funds are in the bank
 - What is necessary for health and safety of our community and tenant?
 - What is necessary for performance of the building?
 - What is necessary to achieve our vision?
 - What are our long term needs?
 - What feeds our spirit?

2018 Capital Project Status

	<u>Approved Projects</u>	<u>Approved Project Status</u>	<u>Not Approved – Project Status</u>
Repairs - skylights, Front steps, parking lot	\$44k approved; \$3k spent on skylights	<ul style="list-style-type: none"> • Skylights DONE • Need to raise \$24.5k for spring 2019 repairs 	
Projector	\$10k approved; 9k spent	DONE	
Labyrinth, phase I* <small>*current project version only</small>	\$87k approved; \$86k spent	DONE – need to pay one bill when received	
Electronic Signage			Deferred to 2019
Major buildings			Not on roadmap
Other tech/ facilities improvements			Deferred to 2019 & 2020

5 Year Capital Plan

	<u>2018 Forecast</u>	<u>2019 Working Plan</u>	<u>2020 Working Plan</u>	<u>2021 Working Plan</u>	<u>2022 Working Plan</u>	<u>Total*</u>
Health and safety of people	\$44k		\$12.5k	\$12.5k	\$12.5k	\$81.5k
Performance of building/property	9k	70k	17.5k		12.5k	109k
Achieves Vision			100k	25k	25k	150k
Feeds Spirit	87k					87k
Total	\$140k	\$70k	\$130k	\$37.5k	\$50k	\$427.5k

**5 year average planned spend \$85.5k/year; previous 5 year average spend \$50k/year*

2019 UNRESTRICTED Budget* Overview

(numbers in thousands)

	<u>2018 Forecast</u>	<u>2019 *Near Final Budget</u>	<u>2020 Plan</u>	<u>2021 Plan</u>	<u>2022 Plan</u>	<u>2023 Plan</u>
Revenues	\$957	\$1,067	\$1,174	\$1,262	\$1,383	\$1,555
Expenditures:						
Tithe Exp	96	107	117	TBD	TBD	TBD
Comp & Ben	392	494	522	TBD	TBD	TBD
Occupancy	297	310	365	TBD	TBD	TBD
G&A	156	156	170	TBD	TBD	TBD
Total Exp	941	1,067	1,174	TBD	TBD	TBD
Net Revenues	\$16	\$0	\$0	TBD	TBD	TBD

Infinite wisdom guides us, divine love prospers us, and we are successful in everything we undertake.

In quietness and confidence we affirm the drawing power of divine love as our magnet of constantly increasing supply...

We trust the universal Spirit of prosperity in all our affairs...

We give freely and fearlessly, fulfilling the law of giving and receiving.

Adapted from Dynamics for Living, by Charles Fillmore

Open Dialogue: Ideas and Comments

Time to share your thoughts on what we have covered:

- What is in your vision for 2019?
- How would you like to contribute?
- What would enhance your experience as a member / attendee / volunteer?
- What else?

Thank you 😊



Our Enthusiastic Walk with Spirit

And so it is....

Thank you for joining us today
Thank you for your engagement at Unity of Fairfax

Your 2018 Board of Trustees

1st Chair: Gail Hughes

Secretary: Nancy Schneider

Treasurer: Jody Ruth

Member at Large: Millicent Eubanks

Member at Large: Teresa Accomando

Member at Large: Laura Berry

Member at Large: John Dickman

Keeper of the Flame: Russell Heiland